



Phenix Channel Partners

Updated Dec 5, 2023



TERRITORY	CHANNEL PARTNER	CONTACT NAME	ADDRESS	EMAIL	PHONE
DC, DE, MD, VA *Public Utilities, Power Generation & Special Fleet Services ONLY Excludes Commercial & Industrial Customers	BRADLEY ELECTRO SALES	Lisa Pickle	10909 Southlake Court North Chesterfield, VA 23236 USA	lpickle@bradleyelectro.com	804-320-8005
IN, KY, MI (Lower ONLY) NJ, OH, PA, WV *Commercial & Industrial Accounts ONLY in DC, DE, MD & VA - Excludes Public Utilities, Power Generation & Special Fleet SVCS	MEASUREMENT INSTRUMENTS	Angel Libengood	107 Iron Avenue P.O. Box 163 Blairsville, PA 15717 USA	orders@meas-inst.com	724-459-8090
CANADA - QUEBEC ONLY	TRESCAL	Mike Sardella	4407 Rue Charleroi Montreal-Nord, QC H1H 1T6 CANADA	mike.sardella-sc@trescal.com	888-774-6665
CANADA - EASTERN (ON, NB, NL, & LABRADOR, NS & PEI)	REPTAME EQUIPMENT INC.	Duane Paquette	8530 10th Sideroad Loretto, ON LOG 1L0 CANADA	duane@reptame.com	905-936-6979
CON EDISON (NY CITY including boroughs, Orange & Rockland Utility) - EXCLUDES LONG ISLAND	SURGING TECHNOLOGY SALES	Ken Gawason	219 South 24th Street Philadelphia, PA 19103 USA	ken@surgingtechsales.com	732-521-5701
CT, MA, ME, NH, NY (Excluding NYC & boroughs, Including Long Island), RI, VT	UCI SALES GROUP LLC	Stephen Pike	22 Whiteside Road Newington, CT 06111 USA	steve@ucisales.com	860-667-4766

TX & OK	BUTLER & LAND TECHNOLOGIES INC	Carl Clark	10823 Sanden Drive (75238) PO Box 550399 Dallas, TX 75355 USA	dallasales@butlerandland.com	800-527-6870
AL, AR, LA, MS, TN	HV SALES COMPANY INC.	jsimon@hvsales.com	9245 Poplar Avenue - Suite 8 #143 Germantown, TN 38138 USA	jsimon@hvsales.com	901-748-0562
FL	RS SALES INC.	Ron Seel	1449 Court Street Clearwater, FL 33756 USA	rseel@rssales.net	727-442-5613
GA, NC, SC	T.S. WILLIAMS & ASSOCIATES	Tim Williams	102 Amos Drive Cumming, GA 30040 USA	twilliams@tswilliams.com	678-947-1400
CA-S (ZIPS 900XX-935XX)	BANES ASSOCIATES INC.	David Banes	2340 S. El Camino Real - Suite 4 San Clemente, CA 92672 USA	sales@banesreps.com	949-361-0700
CANADA - WESTERN (MB, SK, AB, BC, YT, NT, NU)	LEADING EDGE SALES	Grant Meadows	370, 5222 - 130 Avenue SE Suite 313 Calgary, AB T2Z 0G4 CANADA	g.meadows@leadingedgesales.ca	866-313-9004
UT, CO, WY, MT	POWER WEST ENGINEERING	Craig Ebert	3692 W. 2100 S. Salt Lake City, UT 84120 USA	craig.ebert@powerwesteng.com	801-419-0857
AK, HI, ID, MT (ZIPS 594XX, 598XX, 599XX), OR, WA, UT	TECHNICAL SALES NORTHWEST	Tony Morrison	PO Box 230427 OR 97281 Portland, USA	anthony@techsalesnw.com	503-345-9710

IL, WI, MN, IA, SD, ND, NE, MO, KS, MI (Upper Peninsula)	TEST MIDWEST	Bill Adams	PO Box 1015 Saint Charles, MO 63302 USA	info@testmidwest.com	866-639-3311
AZ, NM, NV-S (ZIPS 890XX-891XX)	VERDE POWER SALES LLC	Patrick Irwin	7777 Paradise Lane - STE 106 Scottsdale, AZ 85260 USA	insidesales@verdepowersales.com	480-991-9191
N-CA, NV	YOUNG & COMPANY	Scott Smith	360 22nd St., Suite 700 Oakland, CA 94612 USA	scott.smith@youngco.com	510-465-5550
COLOMBIA	COMERCIAL INGENIERIA SAS	Walter Pulido	Cra. 21 #169-76, Oficina 210 - Barrio Toberlin Edificio Stuttgart Bogota COLOMBIA	comercial@ingeneeria.com.co	57.1.670.5195
ARGENTINA, URUGUAY	DS GROUP	Diego Diaz	Av. H. Yrigoyen 9185 - 9B, 1832, Lomas De Zamora Buenos Aires ARGENTINA	ddd@dsgroup.com.ar	54.114.243.9373
COSTA RICA, NICARAGUA, BELIZE, GUATEMALA, EL-SALVADOR, HONDURAS, DOMINICAN REPUBLIC, & PANAMA	ELECTROVAL	Luis A. Valverde	De La Entrada Norte Del Colegio Saint Clare, 50 Metros Norte y 50 Metros Oeste, San Juan De La Union, Cartago COSTA RICA	lvalverde@electroval.com	506.2283.2306
CHILE	ENERTEST	Raul Garrido S.	Sistemas De Instrumentacion Limitada Concha y Toro 65 Santiago Centro CHILE	enertest@instrumentacion.cl	56.2.696.0031
SOUTHERN AFRICA, CENTRAL AFRICA	H.V. TEST CC	Sean Goodwin	17 Gaiety Avenue Robindale, Randburg Gauteng Johannesburg 02194 SOUTH AFRICA	sales@hvtest.co.za	27.11.782.1010

PERU	LOGYTEC SA	Rafael Ruis	Calle Isidoro Suarez 236 Urb. Maranga - San Miguel Lima 32 PERU	rafaelruiz@logytec.com.pe	51.1.452.3111
BRAZIL (All Entities Except Rotating Equipment Manufacturers & Services Companies)	METHOD REPRESENTACOES	Geraldo Aoun	Av. Cel. Carneiro Junior 57 Sala 706 - Itajuba CEP: 37500-000 BRAZIL	method@methodrep.com.br	55.359.9128.0423
Exports to Latin America Motor Shops	MG INTERNATIONAL SALES	Manny Garcia	5440 SW 156 Place Miami, FL 33185 USA	manny@mgarcia.com	305-220-4423
VENEZUELA	MVP SUPPLIES	Armando Gomez	9126 SW 160th Terrace Miami, FL 33157 USA	agomez@mvpstakes.com	786-342-1640
MEXICO (Electric Utilities & Industrials)	ONTARIO TECHNOLOGIES	Arturo Nova	Camarones 390, Col. Claveria CDMX Azcapotzalco, 2080 MEXICO	a.nova.ontario@gmail.com	52.55.5341.9197
BRAZIL (Rotating Equipment Manufacturers & Service Companies Only)	PAHCO DO BRASIL	Mirian Brandes	Rua Fortaleza 107 - Sala 4 Jd. Nossa Sra. De Fatima 13478 Americana-SP BRAZIL	mirian.brandes@pahco.de	49.173.853.7480
NIGERIA, GHANA, TOGO, & BENIN	POWERPRO LTD	Adebayo Johnson	Daily Times Complex Lateef Jakande Agidingbi Ikeja, Lagos NIGERIA	info@powerprong.com	234.908.783.9482
MEXICO (Service & Calibration ONLY)	SINERGIM S. DE R.L. DE C.V.	Jose Luis Diaz Barriga	Puerto Angel 3921-1 Monterrey, NL 64780 MEXICO	jose.diazbarriga@sinergim.com	52.81.1555.8650

MEXICO (Electrical OEM's & Service Companies)	TECHNO SINFIN INC. / HV TEST	Carlos Delgado	8 Lacewing Place Spring, TX 77380 USA	cdelgado@technosinfin.com	281.814.9973
CARIBBEAN	TESCO	Jeff Thomas	8603 South Dixie Highway Suite 400 Miami, FL 33156 USA	tesco@tescopower.com	305-740-0005
CHINA	BEIJING KANGGAOTE INSTRUMENTS & EQUIPMENT	Megan Wang Dan	Floor 8, Building 2, Hanwei International Phase 4, S.4th Ring Road West, Fengtai, Beijing CHINA	wangdan@kanggaote.com	86.106.846.4002
MALAYSIA	CETM ELECTROTEST SDN BHD	Brandon Wong	C-G-5, Kuchai Exchange No. 43, Jalan Kuchai Maju 13, 58200 Kuala Lumpur MALAYSIA	brandon.wong@cetm.com.my	60.3.7987.8078
PHILIPPINES	DELTA GRID POWER SYSTEM	Jay May U Guevarra	Amon Trading Complex, E. Rodriguez Jr. Rd. Cor. Corporal Cruz Street, Bagong Ilog 1603 Pasig City PHILIPPINES	juguevarra@deltagrid.ph	632.997.9160
NEW ZEALAND	ELECTRO TEST LIMITED	Steve Williams	P.O. Box 300475 12A Te Kea Place Albany, Auckland NEW ZEALAND	steve.williams@electrotest.co.nz	64.9.448.2600
AUSTRALIA	ENERTEL PTY LTD	Harry Jackson	5 Johnson Parade, Lemon Tree Passage, NSW 2319 AUSTRALIA	hjackson@enertel.com.au	04.21.326.070
TAIWAN	EVER NEW TECHNOLOGY CO.	Y.M. Chen	4FL-1, No. 67, Sung Chiang Rd., Taipei 10455 TAIWAN	sales1@mail.ever-new.com.tw	886.2.2508.2150

VIETNAM	HALONG INSPECTION (HAINTEC)	Le Dinh Hung	No. 2 Quarter 46 Quan Hoa Ward Cau Giay District, Hanoi VIETNAM	ldhung@haintec.com	84.4.3.537.8919
MALAYSIA	LABMETRIK ELECTRICAL SDN BHD	Eric Oh	No. 19A, Jalan Perdana 10/12 Taman Tandan Perdana, 55300 Kuala Lumpur MALAYSIA	labmetrik@gmail.com	60.3.927.44011
HONG KONG	MAXTECH INSTRUMENTS LTD	Anita Shum	Unit B, 9/F, Boldwin Industrial BLDG. 16-18 Wah Sing Street Kwai Chung, N.T. HONG KONG	anita@maxtechinst.com.hk	852.2793.3591
BANGLADESH	M2K TECHNOLOGY & TRADING CO.	Habibur Rahman	Amin Court - 2nd Floor, 62-63 Motijheel Commercial Area Dhaka - 1000 BANGLADESH	Habibur_Rahman@m2kttc.com	880.2.5716.0955
MONGOLIA	MSEL LLC	Chinbileg Erdenebileg	Room#1 Bldg#202, Khanbogd Residence, Khan-uul District Naadamchdiin Road Ulaanbaatar MONGOLIA	chinbileg@msel.mn	976.9908.8685
SOUTH KOREA	PLUTO TECHNOLOGIES INC.	Tae Hyun KIM	#2-2157, M-City Tower, 195 Baengma-ro, Ilsandong-gu Goyang-si, Gyeonggi-do, 10403 SOUTH KOREA	thkim@plutotech.co.kr	82.31.994.3871
TAIWAN	POWER DIAGNOSTIC INSTRUMENT CORP.	Sam Lee	15th FL., No. 478, Sec. 3, Mingzhi Rd., Taishan Dist., New Taipei City 243092 TAIWAN	sam@pdic.com.tw	886.2.2286.0188
PAKISTAN	PRESCON ENGINEERING PVT LTD.	Umair Laeeq Khan	Ground Floor, 184 - Commercial Zone, Airline Society Near UCP Khayaban-e-Jinnah, Lahore PAKISTAN	umair.khan@theprescon.com	92.42.3522.9371.2

NEW ZEALAND	PRO-TEST INSTRUMENTS	Bob Charleston	27 David Sidwell Pl Whangaparaoa 0930 NEW ZEALAND	bob@pro-test.co.nz	64.9.424.2278
CAMBODIA	PSTC CO., LTD.	Lors Chanratana	No. 2 2D 1 Floor Street 04 Sangkat Dangkor, Khan Dangkor, Phnom Penh CAMBODIA	chanratana.l@pstc-cambodia.com	855.96.95.999.59
INDONESIA	PT. CENTRAL ELEKTRINDO MANDIRI	John Hendra Tan	Kirana Boutique Office Blok E3 No 10, JL. Boulevard Raya No. 1 Kelapa Gading, Jakarta Utara 14240 INDONESIA	johnhendratan@cemandiri.com	62.21.2928.9885
INDONESIA	PT. GLOBAL TWIN STAR	Johny Santoso	Ruko Union Square No. 21 J1 Boulevard Raya Gading Serpong Tangerang Banten 15810 INDONESIA	johny.santoso@gmail.com	62.21.539.9032
CAMBODIA	SAFICON TECHNICAL & TRADING CO. LTD.	Sok Teng	#22C, St. 374, Sangkat Toul Svay Prey 1, Khan Boeung Keng Kong Phnom Peng, Post Code 120106 CAMBODIA	sokteng@saficon.biz	855.92.95.62.67
CHINA	SHANGHAI BJM ELECTRIC EQUIP.	Robert Yuan	Room 509, 51F, No. 168 Yu De Road, Xu Hui Dist. Shanghai 200030 CHINA	robert@baojm.cn	86.21.6278.6588
CHINA	SHANGHAI HIGH PRECISION INST.	Richard Chen	Room 510, Building #1 No. 1277 West Zhongshan Road Shanghai 200051 CHINA	richard@sh-pic.com	86.21.5108.2783
MYANMAR	SMART ELECTRICAL CO.	Thet Htun Aung	4th Floor, 38th St Plaza Seikkanthar St. Ward No. 7 Kyauktada Township, Yangon MYANMAR	thettunaung@smartmyanmarelectrical.com	959.861.6731

JAPAN	SOKEN ELETRIC CO. LTD	Kayo Hida	1-34-22, Tobitakyu Chofu Tokyo 182-0036 JAPAN	k_hida@soken-jp.com	81.424.90.6929
PHILIPPINES	SYSTEMS CONTROL INSTRUMENT.	Eric P. Honrade	Unit 401-402 Common Goal Tower, Finance Cor Industry Streets, Madrigal Business Park Alabang Muntinlupa City 1770 PHILIPPINES	ephonrade@scii.com.ph	63.2842.9910
INDIA	TEKMEASURE TECHNOLOGIES	Vinit Sahay	140, Bhagyashree Colony Opposite Vijaynagar Police Station- Indore-452010 INDIA	vinitasahay@tmcindore.com	917.316.565.602
PHILIPPINES	TAN DELTA ELECTRIC CORP.	Nestor P. Remigio	34-A.J. P. Rizal Street, Project 4 Quezon City 1109 PHILIPPINES	nremigio@tandelta.com.ph	63.911.5858
THAILAND	UNIPOWER ENGINEERING CO LTD.	Nuttapone	12 Thetsabannimittai Road Ladyao, Chatuchak Bangkok 10900 THAILAND	nuttapone@unipower.th.com	66.2.953.8020.3
SINGAPORE	WEST ASIA TRADING & ENGINEERING	Tan Heng Choon	Office: 1 Kim Keat Lane Singapore 328858 PO Box: 436 Ballester Estate 913202 SINGAPORE	westasia@singnet.com.sg	65.6.250.5676
TAIWAN	ING-JING PRECISE INDUSTRIAL CORP.	Frank Dong	9F-5, No. 5, Sec. 3, New Taipei Blvd., Xinzhuang Dist. New Taipei City 24250 TAIWAN	frank@yinjin.com.tw	886.2.7730.1998
SAUDI ARABIA	ADWAN MARKETING CO LTD.	Mohammad Sohail Ghani	P.O. BOX 64273 Riyadh 11536 SAUDI ARABIA	sohail@adwanmarketing.com	966.1.495.5332

OMAN	AL ANSARI TRADING ENTERPRISE	Shinod KP	Building No. 1635, Way #5224 Ghala Industrial Area, Muscat OMAN	k.shinod@alansarioman.com	968.245.90100
UNITED ARAB EMIRATES, DUBAI	ARABCAL TECHNICAL SOLUTIONS	Deepak Rathore	OFF: 713, Business Avenue Building, Port Saeed Road Dubai UNITED ARAB EMIRATES	deepak@arabcal.com	971.2.563.4874
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BAHRAIN	CEC CALIBRATION EXPERTS	Marwan Darwish	PO Box 21102 Manama BAHRAIN	md@cec.bh	973.1737.5959
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BULGARIA	ELTERA	Lyubomir Belchev	14 A Sheynovo 8000 Bourgas BULGARIA	info@eltera.bg	359.56.845.105
EGYPT, LIBYA	ENGINEERING TRADE OFFICE	Hesham Hadhoud	6 Abd El Kawy Ahmed Street, El Mohandseen 12411, Cairo EGYPT	hesham@electroeto.com	201.221.553.11
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NORWAY	ESKELAND ELECTRONICS	Mr. Severin	Rasmus Solbergs Vei 1 N-1400 Ski NORWAY	se@detektor.no	47.649.43070
UNITED KINGDOM (NORTHERN IRELAND)	HIGH VOLTAGE SYSTEMS	Mike Morris	Upper Courtyard Offices Hemploe Drive, Welford Northampton NN6 6HF UNITED KINGDOM	mike@highvoltagesystems.co.uk	44.1858.575.141
ABU DHABI	INKAL TECHNICAL SOLUTIONS	Balkrishna Dwivedi	PO Box 90905 Abu Dhabi UNITED ARAB EMIRATES	sales@inkal.com	971.2.557.6865
KENYA	MARA MOJA COMMERCIAL AGENCIES	Dominic Kamau	Apt. No. 2, Hill Side Apartments Ragati Raod, Upper Hill PO Box 11302-00100 KENYA	dominic@maramojaca.com	254.20.273.1614
SAUDI ARABIA	MEJDAF TRADING GROUP	Mohamed Taha	Anas Bin Malek Road, Near Al Sadhan Mall, Al Malqa Area North Riyadh, 11451 SAUDI ARABIA	moh.taha@mejdaf.com	966.1.410.9912
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SPAIN	OCEAN WINDS	Carlos Valencia	Mare De Deu De Montserrat 118 Viladecans-Barcelona 08840 SPAIN	cvalencia@impedancia.com	34.93.658.1784

ISRAEL	P.I.C. BUSINESS DEVELOPMENT LTD	Tony Bourshtein	Arcus-Schiffmann. Rep. 14 Menachem Begin St. Ramat-Gan ISRAEL	picmanag@gmail.com	972.3.7511.841
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POLAND	POLTRADE	Przemyslaw Widziewicz	Ul. Boczna 9 Siemianowice Slaskie 41-100 POLAND	przemek@poltradetech.com	48.32.608.5951
IRELAND	POWERPOINT ENGINEERING LIMITED	Garrett Kelly	Unit B6, National Enterprise Park Port Laoise, Co. Laois IRELAND	garrett@powerpoint.ie	57.866.2162
FRANCE	PULSE MC2	Fabrice Da Silva	7 Allee Du Brevent SILIC 1416 - Courcouronnes 91019 EVERY Cedex FRANCE	fabrice.dasilva@pulsemc2.fr	33.16.086.0123
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